



MEMBERSHIP

What's in it for you?



Organization Membership Application

Class of Membership: Select One

- Active (ambulance service)
- Affiliate (organization offering services)

Applicant Information:

Name of Company: _____

Authorized Contact Person: _____

Title: _____

Mailing Address: _____

City: _____ County: _____

State: _____ Zip Code: _____

Phone: _____ Fax: _____

Email*: _____

*If the email address is personal it should be authorized by the company of official correspondence with the AAP. This email address will be the contact used for all email communication with members as outlined in our membership benefits.

Annual Membership Dues (\$675.00) Payable As:

Annual - \$675.00

Semi-Annual - \$337.50

Quarterly - \$168.75

90 Day Trial Membership - \$150.00

Available to Active members only and certain restrictions apply, please contact Heather Sharar for more information.

Have you, your organization or any principal of the organization ever been excluded from participation in a Federal or State health care program such as Medicare or Medicaid?

Yes No, if yes, please attach an explanation to this application.

Have you, or your organization ever been denied licensure by a licensing agency such as the Pa Department of Health or has it ever had its license revoked?

Yes No, if yes, please attach an explanation to this application.

I hereby certify that our organization and/or its principals or I am not currently excluded from participation in a Federal or State health care program and that our organization or I (if applying for active membership) is currently licensed by a licensing agency to provide ambulance services. I also am authorized by our company to make representations described above, and to represent my organization in all communications with the Ambulance Association of Pa.

Signature: _____ Print Name: _____

Date of Application: _____

Amount of Membership Dues Enclosed: _____

Additional Staff (\$30.00):

Are you mentoring an employee? Are you training an employee to take on more supervisory or management responsibilities? Now, member organizations can include additional staff members to receive communications from the AAP. For \$30 per person, the individual will receive an electronic version of Vital Signs, the AAP News Room, and legislative Calls to Action delivered directly to his/her in box.

Name(s): _____

Email(s): _____

Please Return the Application to:

Ambulance Association of Pennsylvania, 720 Montour Road, Loydsdale, PA 17047
1-888-AMB-9121 • (717) 789-9091 fax • executivedirector@aa-pa.org



Confidential:

For Statistical Purpose Only

Business Information:

Organization Type:

- Non-Profit
- For-Profit
- Fire-Based
- Other

Number of Units

- _____ Number of Stations
- _____ Number of Employees
- _____ Number of Volunteers

Staffing:

- 100% Volunteer
- Volunteer and Paid
- 100% Paid

Total Call Volume:

- _____ Emergency Dispatches
- _____ Emergency Transports
- _____ Non-Emergency
- _____ Other

We Are Considered:

- Rural
- Urban
- Combination

Type of License(s) Held:

- (check all that apply)
- ALS - MICU
- ALS Squad (All ALS)
- BLS
- PUC
- Other

Areas of Interest:

- I am interested in participating on the following committee(s):
- Membership
- Professional/Agency Relations
- Reimbursement

OUR MISSION

The Ambulance Association of Pennsylvania (AAP) is the lead organization serving the needs of its members in the emergency and non-emergency ambulance and medical transportation industry.

The AAP advocates the highest quality patient care through ethical and sound business practices, advancing the interests of its members in important legislative, educational, regulatory and reimbursement issues.

In accomplishing this goal, AAP is dedicated to excellence in providing superior service to all facets of its membership and in developing positive relationships with other organizations involved in the medical transportation field.

In carrying out this mission, the AAP is committed to meet the needs of its members in the volunteer, non-profit and for-profit and fire-based sectors.

So, what's in it for you?

For less than the cost of two billable BLS trips per year, you can belong to an organization that supports you and the industry.

| Feature | Benefit | Value |
|-----------------------------------|--|---|
| Legislative and Regulatory | Industry Representation at State and National Levels. Legislative Watch | Promote AAP Standards; influence safety, health and tax issues with the General Assembly and other state EMS related organizations. You have a voice and representation! Let it be heard. Frequent dialogue with legislators and testimony provided at legislative hearings. |
| Reimbursement | Representation to Medicare, Managed Care, Medicaid through the Medicare and Managed Care Committee Chairs. Reimbursement News Periodic Reimbursement Update Seminars | Your questions or problems can be taken to the appropriate person through the Association's relationship with CMS, HMS, DPW, etc. Monthly OMAP Fee-for-Service Committee Meetings. Quarterly meetings with Highmark Medicare Services staff. An email newsletter that is produced each month to keep the membership up-to-date on any reimbursement issue. Each year, the Association brings in experts in reimbursement issues to keep members informed of tips and trends in reimbursement. |
| Networking | Annual conferences and seminars. Members receive a reduced rate to attend AAP sponsored functions Reimbursement Conference Leadership Conference Committee Participation Membership Discussion Blog | Two annual conferences each year with traveling seminars on timely topics to help members run their service to its maximum efficiency. The Reimbursement Conference is targeted to the billing staff and billing companies to maximize member's reimbursement. The Leadership Conference is targeting to EMS leadership: management, supervisors, crew chiefs and other supervisory positions to equip the leaders of today and tomorrow with the tools they need to lead EMS in Pennsylvania. Members can participate on Committees of interest. Current Committees include: Membership, Reimbursement and Professional/Agency Relations. Web based discussion blog allowing members to share ideas and problem solve. |
| Newsletters | Vital Signs Reimbursement News Legislative Watch Issue Alerts AAP News Room | Printed four times per year designed to keep members informed on what's happening with the association. Emailed to members each month on reimbursement issues. Emailed to members as needed to keep members information on legislative issues. Email Communication on timely topics as they become available, public or when the AAP office is notified. A weekly compilation of news articles from Pennsylvania newspapers highlighting the issues affecting EMS...from staffing shortages to news from the Governor or legislature affecting EMS. |
| Foundation | The PA EMS Providers Foundation | The Foundation will support the welfare of Pennsylvania's emergency medical services providers and provide education grants to qualified applicants. The Foundation will host an annual fundraising event honoring past and present EMS heroes. Services from around the state may nominate outstanding individuals from their services to receive the "Stars of Life" award. |
| Other Resources Available | AAP staff and Committees | The AAP staff and committees are there for you. When you need an answer, contact us via email, fax, phone, or the web and we'll do the research for you. |

RECENT ACCOMPLISHMENTS

Direct Pay

The AAP filed a lawsuit against several commercial insurers for violations of the direct pay requirement of Act 68 of 1998. This suit was filed on February 12, 2010 and action is pending.

Medicaid Reimbursement Increase

The AAP filed a lawsuit against the Department of Public Welfare and was able to have the reimbursement amount doubled. ALS was increased from \$100 to \$200 and BLS was increased from \$60 to \$120.

Legislative Watchdog

The AAP has been able to develop relationships with legislators as well as their staff and has become the organization that is called upon as a resource for statewide emergency medical services issues.

Committee Appointments

The AAP has been appointed to the Fee-for-Service Delivery Subcommittee of the Medical Assistance Advisory Committee.

Insurance Negotiations

Successful negotiations with Independence Blue Cross and Unison to increase contracted ambulance reimbursement to the Medicare rate.